

The Global Business Alliance Committee

presents

"Transnational Referral Certification (TRC)"

With Instructor, Nick Zigic, CIPS, TRC, REW, BS -CEng



Thursday, September 27, 2012
12:00 p.m.



Attend the Course for FREE!
If you would like the Certification upon Completion: \$130

Seating is Limited

Doubletree Hotel
924 West Huntington Drive
Monrovia, CA 91016

The goal of the Transnational Referral Certification is to prepare real estate professionals to make and receive compensated referrals using the Transnational Referral system developed by the International Consortium of Real Estate Associations (ICREA).

Students will learn how to integrate international referrals, resulting in increased income, into their business plans.

When you are involved in an international referral, as a referring or receiving agent, the TRC demonstrates to other real estate professionals that you are well versed in the procedures of the Transnational Referral system, have pledged to follow a code of conduct in business dealings, and expect that compensation, paid in a timely manner, will be an integral part of the transaction.

Real estate professionals prepared to work with agents in other countries to give and receive client referrals can earn more income, provide an important service to their client, and keep the client as a source of future business.

Registration Required: You May Pay Beforehand or Upon Completion of the Course

Register online at <http://ims.theaar.com> (AAR members only)
or by filling out this form and faxing it to the AAR office

Name: _____ Agent #: _____

Email Address: _____ Company Name: _____

Payment Method

Check Cash Visa Mastercard

Card#: _____ Exp. Date: _____ CID#: _____

Signature: _____